# FALL FOOTBALL

September 15 – December 29, 2019 | General Market In-Store Date: October 1 - December 29 Targeted Partner: BUD LIGHT® Order By: August 6, 2019



**SAVE TIME!** 

Let AB InBev merchandise your bins.† Order By: July 31, 2019

TAILGATE

6 CASH

### TASTIEST TAILGATE OFFERS 360° SUPPORT TO INCREASE SALES, LIFT AND INSPIRE AVOCADO CONSUMPTION



#### Merchandising

Small bin with header and BUD LIGHT® side stacker

Custom die-cut display sign

11" x 7" display sign

#### **DELIVERY OPTIONS**

- 1. Delivery Direct to Retailer Distribution Center
- 2. Delivery and Setup via AB InBev at Store



## Digital/Social **Media Activation**

Paid social posts

Landing page for recipe ideas



Geo-target specific store lists

Drive traffic to stores and push engagement during pre-shop





**Retail Specific Programming** 



-to-

# **Consumer Savings**

DIGITAL COUPON VIA COUPON.COM: SAVE 75¢ on three (3) Avocados From Mexico

BEER CODE REBATE: EARN A \$6.00 REBATE on the purchase of one (1) BUD LIGHT® 8-pk or larger and three (3) Avocados From Mexico. Also valid on two (2) BUD LIGHT® Chelada 3-pks or one (1) BUD LIGHT® Chelada 12-pk and three (3) Avocados From Mexico

MAIL-IN REBATE: EARN A \$4.00 REBATE when you purchase three (3)

MAIL-IN REBATE: EARN A \$4.00 REBATE when you purchase three (3) Avocados From Mexico\*



**SMALL BIN WITH** 

HEADER AND

SIDE STACKER

**BUD LIGHT®** 

**CUSTOM DIE-CUT DISPLAY SIGN** 



TASTIEST TAILGATE

11" x 7" DISPLAY SIGN

Results from an InfoScout study showed a basket ring increase of more than 60% when avocados and BUD LIGHT® are purchased together vs. each product alone<sup>1</sup>.

#### ENJOY RESPONSIBLY

© 2019 Anheuser-Busch, Bud Light" & Clamato" Chelada Flavored Beer, St. Louis, MO "VALID STATES: AK, AZ, CA, CO, DC, DE, FL, GA, IA, ID, IL, KS, MD, MI, MS, MT, NE, NH, NV, NY, OH, OK, OR, SD, TN, VA, VT, WA, WI, WY "VALID STATES: AL, AR, CT, HI, KY, MA, ME, MN, MO, NC, ND, NJ, PA, RI, SC, UT, WV ""VALID STATES: TX SOURCES: 1. We Are Alexander Agency Basket Ring Source: InfoScout 2019.





KIT OPTIONS	QTY	MERCHANDISING/ DISTRIBUTION	SPECIAL INSTRUCTIONS
Small Bin + BUD LIGHT® Side Stacker + Header + POS		☐ Direct to Retailer Distribution Center ☐ Through AB InBev at store	



#### PALLET CONFIGURATIONS

Small bin with header and **BUD LIGHT®** side stacker

- · 48"w x 40"d x 69.5"h
- 48 kits per pallet



Contact your Avocados From Mexico Regional Director for more information. AvocadosFromMexico.com/Trade



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