

# SHOPPERS ON AVOCADOS



### WHY EDUCATION?

WHEN SHOPPERS
UNDERSTAND EFFECTIVE
AND EFFICIENT AVOCADO
TECHNIQUES, IT WILL
INCREASE CONFIDENCE,
REINFORCE VALUE AND
DRIVE PURCHASE.





### THE **TECHNIQUES**

- 1. SELECT
- 2. RIPEN
- 3. PRESERVE
- 4. SERVE



### SELECT

Selecting the right avocado is key and ultimately leads to shopper satisfaction and increased perception of the fruit's value.



### READY TO

YOUR AVOCADO?

for Now for Later



Pick avocados that yield to gentle pressure and have a darker skin color. Enjoy Immediately.



Pick avocados that are still very firm with a greener skin color. Ripen at home and enjoy.



### READY TO SPEED UP RIPENING

Knowing how to speed up ripening effectively is paramount to a shopper's avocado experience by allowing them to enjoy their avocado whenever they're ready.



### READY TO

YOUR AVOCADO?





Place the avocado with a banana or apple in a paper bag and fold to close.



Store in a warm environment.
Your avocado will be ready
when it yields to gentle
pressure and the skin color
darkens. Ready to enjoy
in 1-3 days.



## READY TO

YOUR AVOCADO?





Place the avocado with uncooked rice in a paper bag and fold to close.



Store in a warm environment.
Your avocado will be ready
when it yields to gentle
pressure and the skin color
darkens. Ready to enjoy
in 1-3 days.



### READY TO YOUR AVOCADO?







### READY TO SLOW DOWN RIPENING

Colder environments, such as the refrigerator, assist in slowing down the ripening process to keep the avocado ready to enjoy anytime, allowing the shopper to get the most out of every avocado.



### RIPENING

OF YOUR AVOCADO?

Chill it!





### PRESERVE

By learning preservation techniques, shoppers can enjoy their avocados at their own convenience—ripe, delicious and ready to go during any part of the day or night.





YOUR AVOCADO?



Coat halved avocado with lemon juice or olive oil.

Cover and seal with plastic wrap, then refrigerate. Cold and airtight, your avocado is ready to enjoy anytime.



# PRESERVE YOUR AVOCADO? Whap & Seall

1

Take the halved avocado and place in a resealable plastic bag or wrap tightly in plastic wrap, sealing against the pit and flesh, then refrigerate.

2

Cold and airtight, your avocado is ready to enjoy anytime.



### SERVE

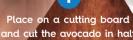
From cutting to scooping and slicing to dicing, these serving techniques lead to shopper enjoyment, ease of use and increased appetite appeal for any recipe.





YOUR AVOCADO?

Cut, Twist & Scoo



and cut the avocado in half lengthwise around the pit.



Twist halves apart and lift pit out with a spoon.



Gently spoon around the edges and scoop out to serve.



### SERVE

YOUR AVOCADO?

Cut, Dice & Scoop

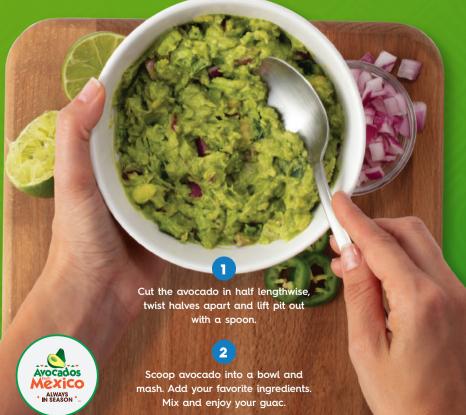


scoop out to serve.

### READY TO USE YOUR OVER RIPE

AVOCADO?

Guac it!



### READY TO

Maximize the goodness of each avocado and be sure it's ready when you're ready. Below are the four primary techniques recommended to educate shoppers on how to select, ripen, preserve and serve avocados.

### **READY TO SELECT**



**FOR NOW:** Pick avocados that yield to gentle pressure and have a darker skin color. Enjoy immediately.

**FOR LATER:** Pick avocados that are still very firm with a greener skin color. Ripen at home and enjoy.

### **READY TO PRESERVE**



- 1. Coat halved avocado with lemon juice or olive oil.
- Cover and seal with plastic wrap, then refrigerate. Cold and airtight, your avocado is ready to enjoy anytime.

### **READY TO RIPEN**



- 1. Place the avocado with a banana or apple in a paper bag and fold to close.
- Store in a warm environment. Your avocado will be ready when it yields to gentle pressure and the skin color darkens. Ready to enjoy in 1-3 days.

### **READY TO SERVE**



- 1. Place on a cutting board and cut the avocado in half lengthwise around the pit.
- 2. Twist halves apart and lift pit out with a spoon.
- 3. Gently spoon around the edges and scoop out to serve.

For more avocado tips, visit AvoReadiness.com

SELECT RIPEN PRESERVE SERVE

